NEWS RELEASE

Integrated Paper Pricing

SpeedQuote Ltd. is pleased to announce that we now offer Integrated Paper Pricing with The Howard Smith Paper Group (HSPG). With this integration users can Automatically Update / Maintain their paper prices and place paper orders electronically using SpeedQuote!

Paper Price Updates

Beginning today users (Printers and / or Print Management Companies) can obtain Automatic Paper Pricing Updates for use in Accurate Print Estimating.

As Paper Prices continue to change in these challenging times, it is essential that Printers / Print Managers use current and accurate paper pricing to maintain their profitability. Entering paper price updates, used to be a time consuming process that required the printer / print manager to review paper pricing and make manual or general updates as needed.

By integrating directly to a users specific HSPG paper price catalogue, SpeedQuote will automatically check and update paper pricing (if required) on a daily basis. If the user prefers they can manually update the paper prices too. In either case they are alerted to changes via an email from SpeedQuote letting them know of the changes made or required.

Online Paper Ordering

A user can order Paper directly from HSPG using SpeedQuote Paper ordering. A user can order stock paper at anytime by simply indicating the amount required and clicking on order. HSPG responds in seconds to let you know that the order was received saving both the user and the paper supplier time and effort. Additionally, when a Quote is converted to a Job (using HSPG paper) the user is prompted to order the exact amount required. With next day delivery in most cases this tool will help printers minimise their inventory levels.

What others say...

"It's fantastic to see how far Print Ecommerce has developed in recent years. Using SpeedQuote, a Print Buyer can get an instant price, place and pay for the order online 24/7! When the printer accepts the job, he can electronically order the paper through our mutual systems. This process saves everyone time", says Rob Botterill – Head of Ecommerce for Howard Smith Paper Group.

SpeedQuote
Bringing Printers & Print Buyers Together

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"It's a big time saver." says Mark Dickinson, Director at Primary Print Group. *"It was simple to set up SpeedQuote and import my favourite stocks. Now paper prices are automatically updated daily and I get an email if there was a change. That's one less thing I need to worry about today."*

About SpeedQuote

SpeedQuote is an e-commerce company that specialises in bringing Printers and Print Buyers together! At the heart of the SpeedQuote system is an online instant quote facility, which provides printers and print buyers with instant, accurate prices in seconds.

We offer a range of different services to suit your needs; online print estimating software with integrated e-commerce and customer facing websites, lead generation from our national site printbuyer.net, marketing tools and powerful print management software.

Printer Services:
- Lead Generation from www.printbuyer.net
- Integrated ecommerce with ability to quote, order, pay and upload files online
- MIS; Estimating, Work Tickets, Delivery Notes, Invoicing, etc.

Buyer Services:
- The Print Buyer Network – over 40,000 buyers use this service to get Instant Pricing from our nationwide roster of Printers - FREE.
- Print Buyer Plus – Used by Print Managers and Print Brokers – subscription.
- Print Buyer Pro – Private Printer Network for high volume Print Management Companies.
- Tenderizer – Automated Processing of large Tenders.

Contact sales@speedquote.co.uk to arrange an online meeting to review all of our products and services